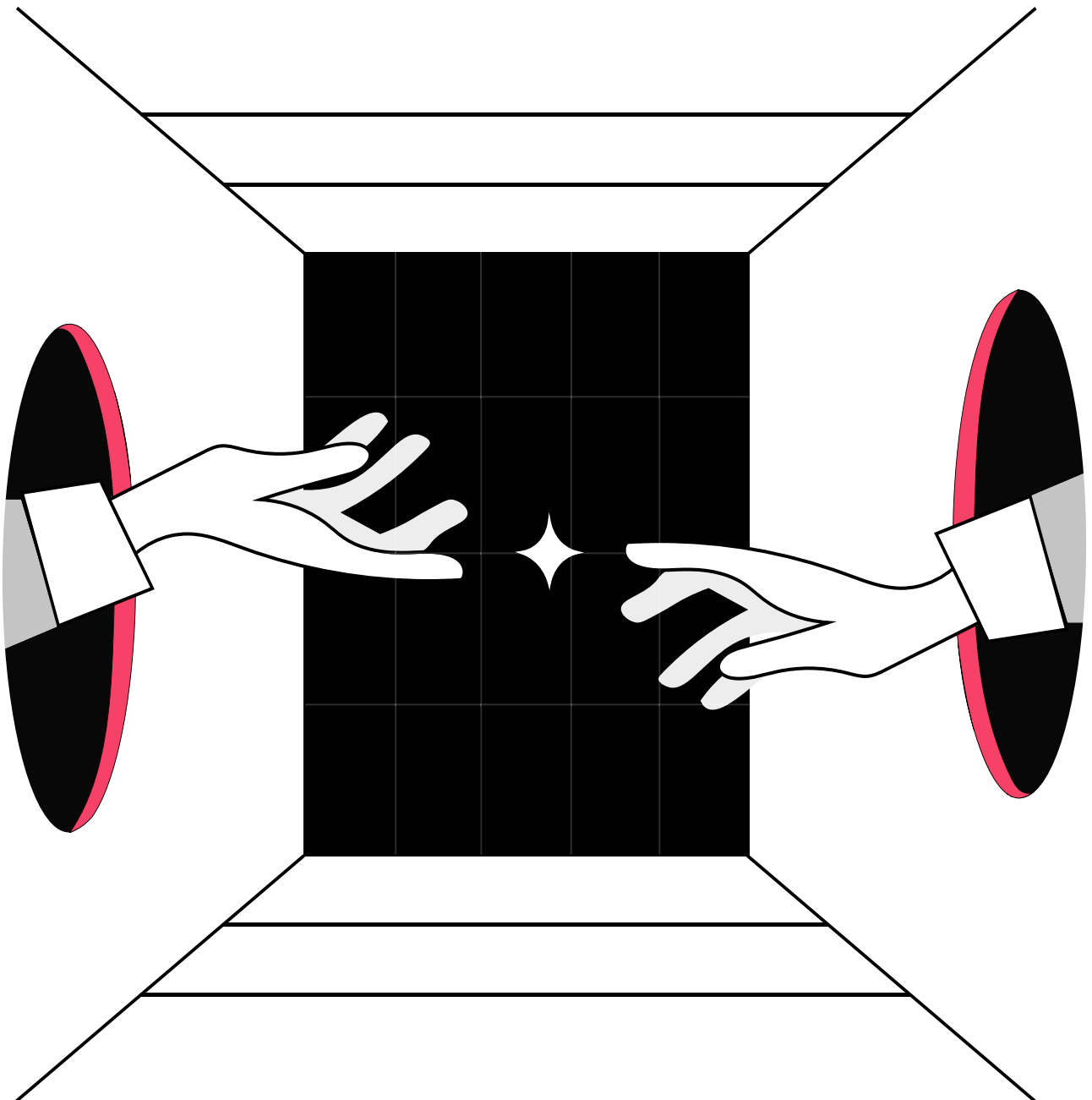


# Delivering business excellence through technology

Achieving the business benefits and increased performance you need requires a strategic focus on technology and service delivery that will truly put you ahead of your competition.

**TET is a technology agnostic hands on partner that will help you achieve your goals.**



# About TET






TET was founded in 1985 and still remains privately-owned.

From our offices on the edge of the City of London, we provide services for a wide range of clients that operate in a diverse spectrum of industries. Some of them are part of large multi-national corporations, while others are privately-owned businesses with no dedicated internal IT function of their own.

Through the collaboration with customers in discussing needs and demand, we're able to attain mutual understanding, gain customer trust to offer appropriate advice, and bring about suggestions on suitable technology to transform your business.

Our focus is on listening to customers and providing tailored solutions that match exact requirements, better enabling strategic, financial and quality benefits to be realised. Through our strong vendor relationships, we offer a complete portfolio of hardware, software and services, to assist you at every stage – from planning, to deployment, to day-to-day management. Let us know how we can help keep and enhance your business edge through technology.

Our mission is to maximise the value customers obtain from their investment in IT, and our ability to do this is based on five key attributes:

-  **Experience**  
Our teams are experienced and qualified IT professionals with many years experience in providing ICT solutions.
-  **Track record**  
We have successfully delivered IT projects, solutions and effective support for a wide range of customers.
-  **Vendor accreditations**  
We are accredited by main vendors including Cisco, Microsoft, HPE, HP Inc, Lenovo, Dell, VMware, Pure Storage, NetApp, Citrix, Mimecast and Veeam.
-  **Quality**  
TET is an ISO 9001, ISO 27001 and ISO 14001 registered organisation.
-  **Standard terms and conditions**  
Every customer is assigned a dedicated account manager, responsible for the overall relationship with the customer.

# Our services

Our services are targeted to help you achieve your goals. We do this by providing flexible routes to a diverse mix of suppliers, products and services, delivering unrivalled 'value for money' for our customers. Whether it's accessing emerging technology products or refreshing your existing IT infrastructure, our services can help.

## **Design**

The initial design phase is crucial in all IT projects. It is the time when business issues are defined and documented, that test and success criteria are produced and that budgets are allocated. Our consultants know the technology is a given, where we differentiate ourselves is the understanding of the business impact of a solution, which means the design and consultancy services provided by us address the business criteria which will ultimately be the benchmark against which success is measured.

## **Supply**

Our comprehensive supply chain services remove planning, deployment and logistics challenges from our customers. Covering tailored procurement solutions through to complex international logistics, we take the burden away from supply chain management.

If you're looking to standardise more of your IT procurement and 'commoditise' as much of your IT as possible, we can help. Sourcing IT as a commodity to drive down cost does require an IT partner able to offer product breadth and a know how to leverage the very best savings. We can help you standardise on products, software and services that meet the needs of your user community whilst providing you with affordable and flexible means of IT procurement, ensuring supply when you need it most.


## **Finance**


An innovative approach to financing can help both private and public sector customers maximise value from their investments while giving users access to the latest technology. Our leasing partners supports these objectives, specialising in the development and implementation of IT leasing solutions.

## **Deployment**

Implementation is the realisation of a technical specification, and our skilled engineers have extensive experience in delivering solutions in line with the technical designs to ensure that the installation meets the predefined business requirements. Migrating from a working solution that supports a business process, to a new system is one of the highest risk IT projects.

Migration projects normally have short outage windows, require data migration and affect multiple users or departments. We recognise the risks involved, and more importantly have a track record of designing migration project plans that mitigate these risks through extensive planning, testing, and rollback contingency preparation to help our customer's projects run as smoothly as possible.

 **Support**  
The average IT environment consists of such a broad mix of technology that it's near impossible to have all the expertise to overcome every system issue in-house. So when your internal skills are pushed to the limit you need the peace of mind that additional help is on hand – the reassurance that with one phone call your query will be dealt with swiftly by someone who cares about getting it sorted. This is the straightforward guiding principle behind our service desk and is an invaluable complementary resource to the smooth running of any IT function

 **Manage**  
Our managed IT services proactively identify and resolve issues, implement preventative measures, and support business change. Our 'fix it first, ask questions later' culture minimises interruptions to business operations.

Our managed service desk provides a central point of contact for customers to raise incidents and requests, rather than having to contact individual vendors directly. Our technicians 'triage' the calls and manages them through to closure using its own incident management resource or a vendor/third party, according to contract. Standardised processes make the service desk consistent, efficient and reliable.

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# Our solutions

Our solutions will help you transform your business for the digital age. Our team will work with you to create a solution that meets your needs. Whatever your challenges, our aim is to help you utilise our world-class portfolio of IT solutions to deliver measurable benefits and help you transform your business.



**Cyber Security**  
From a cyber security perspective, very few organisations truly understand everything that is happening within their IT environment and with these new business directives, it's becoming increasingly harder to gain visibility to understand risk and implement solutions to help safeguard your applications



**Hybrid Cloud**  
Onsite, hybrid or cloud based, we select the right vendors and deploy the right solutions for our client infrastructure and their datacentre to meet their needs. From the server estate to the storage array, we bring together the physical and the virtual to create not only an agile infrastructure, but a reliable and affordable infrastructure.



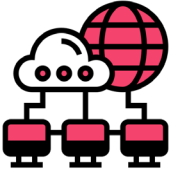
**Digital Workspace Enablement**  
The way we work is always evolving. Today's work-style is dynamic. Employees want to be able to work and access their data at any time, from any location, using many different devices and services.

Workplace and Mobile services enable organisations to establish a secure and scalable workplace infrastructure that is cost-effective to support and more responsive to organisational change and modern workstyles; to drive mobility; and to achieve a more social enterprise.



### **Data Management**

All businesses rely on data, and the IT department serves an essential role as custodian of this critical asset. But not all data is of the same value within the business. To manage data intelligently, your infrastructure must be designed to provide access to the right data, efficiently and accurately.



### **Networking**

More data, more devices, more demands, the network is under pressure. To safeguard the end user experience organisations must ready their networks for the future and for change. Business demands are getting bigger. User expectations are greater. And that means the network must work harder and smarter.



### **User Productivity**

Enable your organisations to take a unified approach to communications and collaboration helping improve user experience and productivity. At TET, our collaborative tools enable organisations to keep up with work environments as they evolve, and without compromising productivity or security.

## **What our customers say**

With our depth and breadth of experience in the IT industry and innovative solutions for national and global companies, we never forget that our customers is our most valid assets.

I have used TET Limited for a number of years and have always been impressed by their great customer service, extensive supply chain management and ability to provide the items required when we need them. I have no hesitation in recommending TET Limited as a partner to work with.

**Nick Rackham | IT Manager, Suffolk Support Services - NHS**

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**Chris Burgess | Vice President, IT Corporate Services - Expedia**

TET excels at knowing their customer demands and meeting them: they are reliable and dependable like no other

**Matt Roberts | Group Head of IT - Huntsworth PLC**

GET IN TOUCH

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